Procedures for TSAHC – With DPA Product

Z - TSAHC Bond – Govt - Conv

In combination WITH either a GRANT OR,

Z - TSAHC Bond Second (3 Year, 0% Interest)

IMPORTANT INFORMATION ON TSAHC PRIOR TO ORGINATION:

*Note, sometimes these loans may be originated, after they were originally disclosed as a regular FHA. In these cases, that original loan must be denied, and a new loan must be started.

- TSAHC has two product offerings called "Home Sweet Texas", and "Home for Texas Heroes". Please make sure to use Freddie's advantage HFA on Conventional loans! If the borrower is NOT a first-time homebuyer, then reduced MI is not allowed – follow Standard.
- 2) TSAHC has a minimum Fico Score Requirement of 620 on AUS government loans and 640 on FHA Manual Loans and Conventional Loans. Manufactured Homes require 640.
- 3) TSAHC has NO ratio requirements on AUS approved loans. FHA manually underwritten loans are limited to 43% DTI. Conv, VA, and USDA may not be manually underwritten.
- 4) Borrowers do NOT need to be first time homebuyers to qualify. Only required for MCC's and Flanagan State Bank will not offer MCCs on the program.
- 5) In order to see if the borrowers income qualifies for DPA assistance, answer the questions on this link: <u>Are you eligible for TSAHC's Home Buyer Programs? Watch the video and take the quiz. Texas State Affordable Housing Corporation (TSAHC)</u>

*FSB Loan Officers will be required to provide a screen shot of eligibility from this link! *Borrowers over the 80% AMI Limit are still eligible, they will just be offered higher rates on Conventional Loans. Please see this link for income limits and screen shot of the rate sheet as an example:

Link to Income Limits: <u>Resources for Lenders - Texas State Affordable Housing Corporation</u> (TSAHC)

Conventional- HEA Advantage & HFA Preferred Above 80% AMFI (Non-Bond)	640*	7.375%	7.750%	8.000%	8.375%
Conventional- HFA Advantage & HFA Preferred 80% AMFI and Below(Non-Bond)*)	640*	7.250%	7.500%	7.750%	8.125%

- 6) The term "Bond" and "Non-Bond" primarily refers to rates. The TSAHC Bond loans run out of money each year, but when available may allow for lower rates, however, the income limits allowed are lower.
- 7) Both NES Counseling and Education Courses must be completed for all borrowers.
- 8) TSAHC Assistance has a non-normal industry guideline that ONLY considers applicant qualification income as the household income for qualifying as the income eligibility guidelines as well. Non-Purchasing Spouse or Children income is NOT included in eligibility income, unless income received from Children is received by a loan applicant.
- 9) TSAHC Assistance has a non-normal industry requirement that their Down Payment Assistance is based off the maximum LOAN AMOUNT and NOT off sales price. Therefore, the borrower(s) will always bring in some money to closing.
- 10) TSAHC allows for either a Grant Option (currently only allowed with 2% or 3% DPA) that does NOT need to be repaid, OR a bond loan Second Mortgage DPA (currently allowed with 2%, 3%, 4%, or 5% DPA). Grants are ONLY allowed for Government loans, and not conventional loans. The Bond loan programs are allowed on both Government loans and conventional HFA products. Rates are higher on grant offerings vs. Bond Loan DPAs.

*FSB will not offer the 2% Product Options due to the 1% Origination fee.

- 11) TSAHC has a Loan Comparison tool to help Loan Officers, click on this link: <u>TSAHC Loan Comparison Calculator - Texas State Affordable Housing Corporation</u> (TSAHC)
- 12) Additional assistance (gift or secondary financing) is allowed, however TSAHC must be in first and second mortgage positions, and the other secondary financing must be in third. Please check Lakeview guidelines before proceeding with a third mortgage as they require prior approval. Please send an email to opshelp@flanaganstatebank.com and we will see if the third is approved by Lakeview.
- 13) Non-Purchasing Spouses should NOT be on the Purchase Agreement! Non-Purchasing Spouses should NOT sign any TSAHC documents.

14) TSAHC Funds Forgiveness Policy:

There is NO forgiveness in combination with TSAHC if the borrower(s) REFINANCE or sell their home within the first three years after closing, the TOTAL amount of the Bond DPA must be repaid. If the borrower receives Grant Funds, if they occupy the property for six months, there is no repayment required ever.

15) TSAHC WILL NOT SUBORDINATE ANOTHER FIRST MORTGAGE AT A LATER DATE!

- 16) Please NOTE FSB Will NOT allow this product to be used when the seller is HUD!
- 17) A POA is allowed, please refer to Lakeview guidelines for further details
- 18) Only Loan Officers residing within the state of TX are allowed to originate this product!

PRODUCTS AVAILABLE WITH TSAHC:

TSAHC Government (No Conventional) Loan in combination with Grant! This product will usually be used with borrowers that have less than 100% HUD Income limits and require DPA, but want NO Recapture and are willing to pay a little higher rate.

- 19) Please remember to the below link to see if the borrower(s) income qualify. Link: <u>Are you eligible for TSAHC's Home Buyer Programs? Watch the video and take the quiz.</u> - Texas State Affordable Housing Corporation (TSAHC)
- 20) There is a 3% grant option.
- 21) <u>Remember the 3% MUST be based off the Maximum Product Loan Amount and NOT</u> <u>the sales price.</u>
- 22) In this option there is NO second mortgage disclosed on the loan. This grant would be set up just like our FHLB grant for URLA and AUS purposes. The DPA name to utilize would be TSAHC and it would be a state agency.
- 23) Please check Interest Rates on this product offering.

Here is a link to the TSAHC Rate Sheet:

Grant

Assistance Type	Min FICO Score	DPA Amount			
		2% DPA	3% DPA	4% DPA	5% DPA
FHA/USDA/VA(Non-Bond)	620*	7.125%	7.750%	N/A	N/A

TSAHC Government or Conventional Loan in combination with DPA 3 Year Second Mortgage! This product will usually be used with borrowers that have less than 100% HUD Income limits and require DPA, and are not concerned with a recapture due to a lower rate.

- 24) Please remember to the below link to see if the borrower(s) income qualify. Link: <u>Are you eligible for TSAHC's Home Buyer Programs? Watch the video and take the quiz.</u> - <u>Texas State Affordable Housing Corporation (TSAHC)</u>
- 25) There are three options currently available to FSB, either a 3%, 4%, or 5% 3-year Second Mortgage. The second mortgage will have a 0% interest rate and will not have a monthly payment.

26) <u>Remember the 3%, 4%, or 5% MUST be based off the Maximum Product Loan Amount</u> <u>and NOT the sales price.</u>

27) Please check Interest Rates on this product offering. Here is a link to the TSAHC Rate Sheet:

3-year Deferred Forgivable 2nd Lien

	Min FICO Score	DPA Amount			
Assistance Type		2% DPA	3% DPA	4% DPA	5% DPA
BOND - FHA/VA/USDA (Limited Availability)***	620*	N/A	N/A	N/A	N/A
FHA/VA/USDA(Non-Bond)	620*	6.875%	7.125%	7.375%	7.750%
Conventional- HFA Advantage & HFA Preferred Above 80% AMFI (Non-Bond)	640*	7.375%	7.750%	8.000%	8.375%
Conventional- HFA Advantage & HFA Preferred 80% AMFI and Below(Non-Bond)**	640*	7.250%	7.500%	7.875%	8.125%

HOW LOAN OFFICERS ARE TO SET UP EACH TSAHC LOAN:

28) Set-up a purchase money second mortgage with a 36-month Amortization (3 Year) and Zero (0%) Interest. <u>The amount of the second mortgage will be one of your</u> <u>percentages based off the total loan amount (including UFMIP I/A).</u>

*The only fees allowed on each second mortgage disclosure is a \$45 Recording Fee, and a \$50 Settlement Fee.

Please click on this link to help you setup your second mortgage file in MBOT: <u>c39de5_9d82032fb2ce43bda12ed092819b22ed.pdf (myfsbretail.com)</u>

You will always select the following product in MBOT: Z - TSAHC Bond – Second

YOU WILL NOT DISCLOSE THIS PRODUCT, OUR CORPORATE LOA TEAM WILL DISCLOSE EACH LOAN REQUEST!

29) Setup your first mortgage loan with a Purchase Money Second. Setup the loan like a regular FHA loan with a second mortgage. There will be no payment on the second mortgage.

Please click on this link to help you setup your loan with a second mortgage: <u>c39de5_d32c7b9fb68c44eaa27c73218c948055.pdf (myfsbretail.com)</u>

*There is always a 1% origination fee disclosed and a \$914 Underwriting fee, a \$425 processing fee, \$250 Funding Fee, \$200 Compliance Fee, \$10 Flood transfer fee and a \$75 Tax Service fee on this product. Also, if the fico score is below 640 please add a .5% discount charge.

*The rest of the LE Should be set up like a normal loan in the LO's area.

You will always select One of the following two product codes in MBOT:

Z - TSAHC 3% Grant Govt	
Z - TSAHC 3% Bond Govt	Z - TSAHC 3% Bond Conv
Z - TSAHC 4% Bond Govt	Z - TSAHC 4% Bond Conv
Z - TSAHC 5% Bond Govt	Z - TSAHC 5% Bond Conv

YOU WILL NOT DISCLOSE THIS PRODUCT, YOUR ASSIGNED APT LOAN OFFICER WILL DISCLOSE EACH LOAN REQUEST!

- 30) Please make sure to upload your purchase agreement and any other financial information into your MBOT file along with a BIP form or normal "Notes" for ordering.
- 31) Review to make sure that the services have been run on all loan first loans, but NOT the Second Mortgages on this product. (Credit, DV, Flood, DU).
 *Regular FHA and Conventional Guidelines apply other the product guidelines mentioned above. Please pay special attention to Allowable Fico Scores and Ratios!
- 32) Review loan for approvability from these Links:

Link Conv: <u>c39de5_0bd4cfd9e65c4b108ba4fa0d7db5479e.pdf</u>

Link Govt: c39de5 87030e5d20e840bdbecd9c7961b40bec.pdf

33) AFTER YOUR REVIEW AND LOAN SETUP PLEASE SEND AN EMAIL TO: Bond@flanaganstatebank.com AND ADVISE YOU HAVE An TSAHC loan to disclose! Within this email, please advise if you require a First Step or Next Step TSAHC loan.

*Please note that we require a 48-hour notice to prepare both "Required TSAHC Forms", and TSAHC Disclosures for this product!

BOND LOAN UNIT DISCLOSURE PROCESS:

- 34) Please answer back within 1 hour of any disclosure request on the product to advise you are working on the submission.
- **35)** The Bond team Member will locate each first and second mortgage in MBOT. If the DPA is a grant, there is no second Mortgage. If there is a second, make sure the second mortgage was set up with a 3-year amortization AND is at 0% interest rate.
- 36) Please change the loan numbers to reflect the two-digit branch ID code on both loans.
- 37) The Bond loan team member will upload the program guidelines to MBOT under "Bond Guidelines" with the first mortgage only. Please print all the loan guidelines for either Conventional or Government Products. Here are the links to both TSAHC Products:

Link Conv: c39de5 0bd4cfd9e65c4b108ba4fa0d7db5479e.pdf

Link Govt: c39de5 87030e5d20e840bdbecd9c7961b40bec.pdf

14) PLEASE EMAIL THE LOCK DESK THE LOAN NUMBER AND NAME OF THE FIRST MORTGAGE WITHIN MBOT AND ASK THEM TO "LOCK AND RESERVE" THE TSAHC FIRST MORTGAGE LOAN. PLEASE ALSO REFERENCE THE PRODUCT CODE IN THE EMAIL.

****YOU MUST WAIT FOR THE FIRST MORTGAGE LOAN TO BE CONFIRMED IN MBOT BEFORE PROCEEDING FURTHER ON THE DISCLOSURE PREPERATION.

38) NOTE – For this product both the first and second mortgage may be disclosed in Flanagan State Bank's name.

39) Bond team will review the work of the Loan Officer for:

*Proper loan setup for processing (Ie. Vendor / Employment information, etc.)

*Guideline on the product is uploaded to Image Flow

*There is an AUS approval in the file. Make sure that DU AUS findings were run with a Purchase Money Second and the proper CLTV. Manual UWs are allowed on FHA loans, but please check programs ratios.

*There are no lender or other vendor fees present on the second mortgage loan other than title charges (\$50), recording fees (\$45).

40) Please send out the first mortgages in the normal process like other first mortgages.

- 41) *Download the TSAHC Second Mortgage LE from the retail website. Link: <u>c39de5_9094263c1e964730a63257c070b9d3b7.pdf</u>
- 42) Please create the second mortgage LE please enter the following fields on the adobe fillable document:

Page 1:

Date
Borrowers Name
Property Address
Sales Price
Loan Amount (% of the LOAN AMOUNT)
Loan Number (Replace 1234)
Lock Expiration Date – This will be within MBOT or the TSAHC Site.
*The rest of Page 1 of the LE will prefill!

Page 2:

There are no fields to fill in on this page.

Page 3:

The Loan Officer Information Section (all of them) Please mark that "we intend to transfer" the servicing

43) Please download and / create the Specific TSAHC disclosures, WITHIN the TSAHC site. Note the following:

*Click this link to login to TSAHC's portal: <u>LoanDock - Lakeview Correspondent</u> *Then go to the loan pipeline:

-		
	Turn Times	tsanc
	Registration/Lock/Pricing	T E X A S State Attordative Housing Corporation
	Current Rate Sheet	♠ Pre-Close Loan Details > Pre-Close Pipeline Snapshot Summary
	Closed Loan 👻	Search Value
	Non-Agency SLV Submission	Search Field Loan Number 🔻
	Resources -	Search
	tsahc 🔹	Pre-Close Pipeline Snapshot Summary
	Rates and Announcements	Pre-Close Status
	Registration/Pricing	Pre-Close Submission Outstanding
	Pre-Close Pipeline	
-	Reference Library	
	Product Matrices	
	Admin *	

*Then go to:

Turn Times Registration/Lock/Pricing Current Rate Sheet	tsaho T E X A State Alfordable Housing Corpor	S	✓ > Pre-Close Pipelin	e Sr
Closed Loan 🝷	Pre-Clos	e Pipeline S	napshot Det	ai
Non-Agency SLV Submission	Loan Number	Seller Loan Number 0012081675A	Borrower First Name TSAHC30	
Resources -	0051581206	3212087755	Nadin	I
tsalac 🔹				
Rates and Announcements	-			

*Then Generate the documents:

oan Details.			
Product Code:	FTX3023	Lock Date:	01/16/2025
Product Description:	TSAHC FHA 3 Year Forgivable 3%	Lock Expiration Date:	03/17/2025
Loan Type:	FHA	Pre-Close File Received Date:	
Loan Amount:	\$291,624.00	Pre-Close Approved Date:	
Term:	360	Target/NonTarget:	NonTarget
Interest Rate:	7.125 %	MCC:	No
HFA Program:	Home Sweet Texas	MCC Credit Rate:	
DPA Type:	3-Yr Deferred Forgivable 2nd Lien	MCC Only:	No

Borrowers		
Name	/	
Nadin Noman		
Description		
Property		
Address:	3109 Aquy Wave Drive Texas City , TX 77568	County: Galveston
Conditions Im	ages Forms	teams.microsoft.com is sharing your screen. Stop sharing <u>Hide</u>

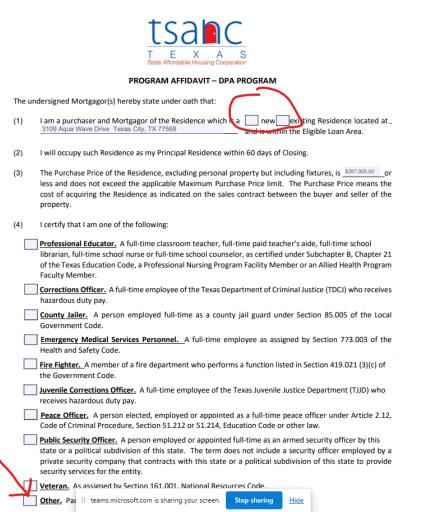
n Name	Category
rogram Affidavit - DPA	Pre
SAHC Approval Checklist - All Programs	Pre
W Certification - All Programs	Pre

All forms that apply to this loan should be generated within the site.

* Make sure the following documents are always in the TSAHC package:

Link to Documents: c39de5 51b44187abc4403aa8cd8124d4260836.pdf

A) PROGRAM AFFIDAVIT - DPA PROGRAM



TSAHC Homeownership Program Affidavit

- (5) The residence is shot in a Targeted Area. (6) I will not permit any person to assume my obligations under the moregage (and related mortgage note) unless such person is approved by the Corporation in accordance with the requirements of the Corporation's Program.
- (6) I will not permit any person to assume my obligations under the mortgage (and related mortgage note) unless such person is approved by the Corporation in accordance with the requirements of the Corporation's Program.
- (7) I do not expect to use the Residence or any part thereof in a trade or business. The land appurtenant to the Residence is only that amount of land which reasonably maintains the basic livability of the Residence and will not provide a source of income to the Mortgagor.
- (8) I understand that Family Income means the current annualized qualifying income at the time of Ioan Closing, as stated on the final, executed Loan Application (1003), and represents the income calculated by the Lender's underwriter to qualify the Borrower(s) for repayment of the Mortgage Loan, <u>less any</u> <u>qualifying income contributed by a non-occupant co-signor</u>.
- (9) I further affirm that the representative credit score used to qualify me for repayment of my mortgage loan is 620 or above for Government Loans and 640 and above for Conventional Loans.

Income Calculation	Mortgagor (Annual Income)	Co- Mortgagor (Annual Income)	Income from non-occupant co- signor (Annual Income)	Total of Mortgagor(s) Income (does not include cosigner income)*
Use only the income the underwriter				
used to qualify Mortgagor(s) for				
repayment of the loan (Less				
qualifying income contributed by a				
non-occupant co-signor).	\$	\$	\$	\$ 0.00
*This total cannot exceed the Maximum	Family Income limit	established for the	Program.	

(10) Computation of Total Income

- (10) The number of persons constituting my family who will reside in the Residence (together with any
- (10) The number of persons constituting my family who will relide in the Residence (together with any other persons who will reside in the Residence) is
- (11) I have not been required to seek financing for the purchase of the Residence through any particular Lender.
- (12) The program fees to be charged to receive assistance from the Texas State Affordable Housing Corporation have been explained to me by the Lender as follows:
 - a) Funding Fee of \$250.00
 - b) Tax Service Fee of \$75.00
 - c) Flood Certification Fee of \$10.00
 - d) Compliance Review Fee of \$200.00
 - e) For buyer's with <640 representative FICO, a fee of 0.50% of the total loan amount for FHA/VA/USDA.

Page 2 of 4

*Send out the Second Mortgage LE and other program disclosures for signature as a custom document request in Doc Magic.

*Once the LE is received back, please upload these in MBOT under:

+0	Files to Upload	Clear	All	Subm	it
Б	File to upload				h
	Color Handler	Black and White		~	
0	Render Quality	Normal		~	
Û	Document Type	Bond Second LEs		~	

**Once the program disclosures are signed and back please upload these in MBOT under:

				*	? ≜-
	+ F	iles to Upload	Clear All	Submit	
ì	ß	File to upload Color Handler	Black and White		•
l	0	Render Quality	Normal		~
II	Ū	Document Type	Bond Application Disclosures		~

YOU DO NOT HAVE TO WAIT FOR THESE DOCUMENTS TO BE SENT BACK PRIOR TO PERFORMING THE REST OF THE DISCLOSURE PROCESS. MAKE SURE TO UPLOAD WHEN YOU RECEIVE THEM.

Please download the following documents from the TSAHC Site and Upload to MBOT under "Bond Underwriting Forms". Please enter the borrower(s) names on the document before uploading to Image Flow:

Link to documents: <u>c39de5_51b44187abc4403aa8cd8124d4260836.pdf</u>

- A) TSAHC PRECLOSE CHECKLIST
- B) TSAHC UNDERWRITER'S CERTIFICATION

Please download the 2nd Mortgage / Deed of Trust and Note Document and Upload to MBOT under "Bond Closing Forms". You do NOT have to fill these forms out if applicable before uploading to Image Flow. The assigned processor will later:

Link to documents: A9aem29d zgqt9v 15p8.tmp

A) Second Deed of Trust

Please download the following documents from the TSAHC Site and Upload to MBOT under "Bond Closing Forms". You do NOT have to fill these forms out if applicable before uploading to Image Flow. The assigned processor will later:

Link to documents: <u>A9aem29d zgqt9v 15p8.tmp</u>

- A) REAFFIRMATION OF MORTGAGOR HOMEOWNERSHIP PROGRAMS
- B) NOTICE OF LOAN FOR DOWN PAYMENT/CLOSING COST ASSISTANCE
- C) Specific transfer of Servicing Rights

Please download the following documents from the TSAHC Site and Upload to MBOT under "Bond Delivery Forms":

Link to Documents: NONE A) NONE

44) After Disclosures are sent, send the following email to mortgage support: "Please note, we have disclosed this ______ (first only) TSAHC Loan. Please make sure to assign this loan to Kristen Middleton. In addition, please make sure to CC <u>Bond@flanaganstatebank.com</u> on the email back to the loan officer. In addition, please add a condition to state, "Processor to Check that the second mortgage LE and TSAHC Program Disclosures are signed and uploaded in MBOT. Lastly, please remember to add TSAHC as the DPA for this loan in FHA Connections later during the insuring process."

BOND LOAN UNIT POST DISCLOSURE RECEIPT PROCESS:

This process starts once the bond loan unit receives the email from mtg support that the loan has been assigned to Kristen Middleton!!!

45) Please send an email to the assigned processor stating the following:

"The ______ TSAHC Loan is ready for processing. This program DOES require a specific Deed of Trust/Mortgage on the second, and other closing documents. Those have been uploaded to "Bond Closing Forms" within MBOT. You will need to complete these adobe fillable forms at time of ICD request and upload to the "Sign at Closing" folder within MBOT. In addition, please remember to contact Opshelp at the time of ICD preparation for further support and training on the ICD process for grant loan products. Thank you."

BOND UNIT PROCESSING

- **46)** The loan will be processed in normal fashion for each loan officer, either "consumer" direct or "non-Consumer" direct.
- 47) This loan requires PRIOR APPROVAL to closing. Please fill out or make sure you have all of these documents on this link and plan for an additional 5 days prior to ICD submission.

Link: c39de5 51b44187abc4403aa8cd8124d4260836.pdf

Please refer to this link on how to submit the loan for Pre-Close Review: Upload Documents

roperty				
ddress:	3109 Aqua Wave Drive Texas City , TX 77568	County:	Galveston	/
onditions	mages Forms		4	
			Upload files to this loan	
				Q
	6_LOCK_1162025111153_111154.pdf 8_LOCK_1162025112021_112022.pdf		Date Created 01/16/2025 11:11 AM 01/16/2025 11:20 AM	

48) Please make sure that the title company order for coverage reflects the total amount of both the first and second mortgage loan amounts!

49) All Processors - Prior to ICD Creation, please contact opshelp@flanaganstatebank.com Note the following for that discussion:

Here is a link to the Second Mortgage ICD to prepare the ICD.

Link: c39de5 2df8ec4a07a0470d925dc1b8e3257316.pdf

On the first CD, the total closing costs associated with the second mortgage may be reflected in "Section H" (of the first CD), "Other Costs," and identified as "Closing Costs for Secondary Financing" if those fees are not being paid by the borrower or "netted" from the second mortgage proceeds.

Either net proceeds or the principal balance from the second lien (from CBC Mortgage Agency) may be shown in the "Amount" Column; however, if net proceeds are shown, the principal balance must also be shown in parentheses in the description field. Note: if net proceeds are shown in the "Amount" column in Section L, or under "Other Credits" on the first CD, the closing costs associated with the second mortgage CD will not be reflected in Section H of the first CD and it will be critical for the lender to confirm that the borrower has sufficient funds invested to meet the FHA minimum required investment.

- 50) At the time of Underwriting Cleared to Close, please remember to check that all the required Bond Closing Documents have been uploaded to the "Sign at Closing" folder within MBOT for our closers to attach to each closing package. Please reference that this loan is a Bond Loan on the closing request form under the notes section and this task has been completed!
- 51) The rest of the loan is processed, underwritten, and closed in normal FSB procedures.

POST CLOSING DEPARTMENT PROCESS:

TO BE DETERMINED