

## Process for Correspondent Loans - Alternate Products Team (APT)

What will I be paid as a Loan Officer to give an internal employer referral to APT on Brokered loans?

Correspondent loans disclosed in your name, you will be paid your normal BPS. On State Bond loan programs, you will be paid 35 BPS, and on Jumbo Fixed Rate loans you will be paid 50 BPS.

---

See the below links for Referring Loan Officer Procedures – All Correspondent Products

Jumbo Fixed Loans: [c39de5\\_8521688a09dd42df9d67b7ff51576aca.pdf \(myfsbretail.com\)](#)

1 X Close Construction Products:

Conventional: [c39de5\\_472ee0257a674e14b9c9cff80458e01e.pdf \(myfsbretail.com\)](#)

FHA: [c39de5\\_d0e717bd95594c0b94bc852612b9a27b.pdf \(myfsbretail.com\)](#)

USDA: [c39de5\\_d132dfb4bd5a4939866364b92badbf07.pdf \(myfsbretail.com\)](#)

VA: [c39de5\\_1640773ac8ae436396d4ce7a4d47d591.pdf \(myfsbretail.com\)](#)

Rehab Products:

FHA 203K (Full): [c39de5\\_31135c9fee9e476aa503a8186da56428.pdf \(myfsbretail.com\)](#)

FHA 203K (SL): [c39de5\\_beb886b022ff403bad17230ba1bf15e2.pdf \(myfsbretail.com\)](#)

Non-QM Products:

DSCR: [c39de5\\_8eeb7ab492b94ac2a939e4775b336401.pdf \(myfsbretail.com\)](#)

Prime: [c39de5\\_a98662a392244607a56d9b58b38a4dcd.pdf \(myfsbretail.com\)](#)

Prime Asset: [c39de5\\_8fbd6fae3d074e43ab3956d913eae82d.pdf \(myfsbretail.com\)](#)

Non-Prime: [c39de5\\_4c7c231680164d9587ccd741dfb16e3.pdf \(myfsbretail.com\)](#)

Non-Prime Asset: [c39de5\\_49853f222eef4f6fb3b9d9c01375bd7a.pdf \(myfsbretail.com\)](#)

DPA AFR: [c39de5\\_3ede00d596884ec88d6130983391fb48.pdf \(myfsbretail.com\)](#)